

***Together, we can make Thessaloniki  
and its Region a highly attractive  
tourism destination and a leading  
business and commercial hub!***

***Thessaloniki takes off***

*Thessaloniki Airport (SKG)*



## Fraport Greece's "flight plan" for Thessaloniki Airport "Makedonia"

Thessaloniki is a magical city characterized by its cosmopolitan and multicultural flair. Since ancient times Thessaloniki has served as a crossroads and meeting place for merchants and travelers from Europe, Asia and Africa. The goal of Fraport Greece is to further develop Thessaloniki and the surrounding Macedonia region into a highly attractive destination. Furthermore, Fraport Greece aims to strengthen Thessaloniki's role as an important commercial, business and tourist center – a hub and a reference point for Southern Europe. Along with upgrading the existing infrastructure of Thessaloniki Airport, Fraport Greece will be launching construction works to enhance the airport's image by creating a modern and customer-oriented environment.

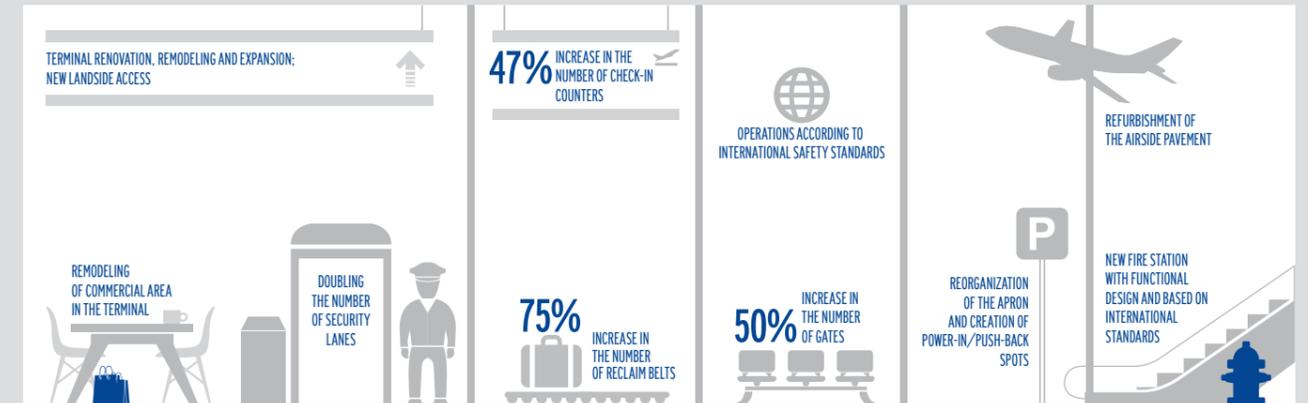
The airport's commercial area will be remodeled in accordance with international standards and customer needs. Also, Fraport Greece is proceeding with new agreements with airlines and other business partners – aimed at extending the tourism season and growing the overall tourism market. The modern and revamped terminal will serve as a symbol of the new beginning at Thessaloniki Airport "Makedonia" in partnership with Fraport Greece and the airport's stakeholders.

**48%**  
increase

increase in the number of passengers until 2026



## Comfort, Safety and Functionality for an Excellent Travel Experience



## The 14 regional airports concession in numbers

On December 14, 2015, Fraport Greece signed contracts with the Hellenic Republic Asset Development Fund (HRADF) and the Greek State for the 40-year concessions to operate, manage, develop and maintain 14 regional airports in Greece. At the time of the project closing, the full upfront concession fee of €1.234 billion will be paid by Fraport Greece. Along with the upfront concession payment, an annual fixed concession fee of initially €22.9 million and a variable annual concession fee of an average 28.5 percent of the operational profit will be paid. In addition, Fraport Greece will invest a total of €330 million in airport infrastructure until 2020.

